

6.4. 2023-2024FY REGISTER OF SOLE AND SPECIALISED SUPPLIERS - INTERIM UPDATE

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DEPARTMENT	Finance and Corporate Services

RECOMMENDATION

That Council resolves to:

1. Approve the additional proposed suppliers attached as nominated Sole Source and Specialised Suppliers under s 235 (a) and (b) if the *Local Government Regulation 2012* for the supply of equipment and services, for the remainder of the current 2023-2024 financial year.
2. Delegates authority under s 257 of the *Local Government Act 2009* to the Chief Executive Officer to enter into contracts, negotiate, finalise and execute any and all matters associated with or in relation to Sole and Specialised Suppliers subject to Council's normal procurement policies and procedures.

EXECUTIVE SUMMARY

To ensure the smooth running of Councils' day-to-day operations, Council requires goods and services from a vast range of contractors and suppliers. However, there are some instances in which, obtaining multiple quotations for goods and/or services, as required under legislation, is unable to be achieved.

For Council to meet its obligations in these circumstances, a Register of Sole and Specialised Suppliers is maintained and reviewed on a regular basis.

Council's current Register of Sole and Specialised suppliers expires on 30 June 2024. As part of the bi-annual review process, an interim review has recently been conducted to identify any further suppliers who will be required to provide goods and/or services throughout the remainder of the 2023-2024 financial year, and whose goods and/or services meet the definition of sole or specialised.

BACKGROUND

Council is obligated to request written quotations or tenders for medium and large sized contractual arrangements as set out in the *Local Government Regulation 2012*.

In some circumstances, Council is unable to meet the legislative criteria to obtain a sufficient number of quotations and/or tenders, which may be due to the specialist nature of the supply, or there being only one supplier reasonably available.

In these instances, the *Local Government Regulation 2012* includes exemptions for Council to enter into medium or large sized contract(s) with supplier(s) from a Register of Sole and Specialised Suppliers.

At the 30 May 2023 Original Council Meeting, Council resolved to approve the current Register of Sole and Specialised Suppliers for the 2023-2024 financial year.

The current register is made up of fifty-eight (58) suppliers who provide a wide range of varying goods and services to Council. To ensure Council complies with s 235 of the *Local Government Regulation 2012*, regular reviews are conducted and as part of this process a recent interim review has occurred.

During the interim review, a further six (6) suppliers have been identified for addition to the register:

1. AirBridge Networks
2. Archeology Survey Team
3. EDMS Pty Ltd
4. Hidrostal Pty Ltd
5. Liquitek Pty Ltd
6. TerreCom

It is proposed that Council approve the amended Register of Suppliers under the “sole” and “specialised” supplier provisions of the *Local Government Regulation 2012* to include the further four suppliers identified.

COMMENTS

S 224 of the *Local Government Regulation 2012*, prescribes that Council must request written quotations or conduct a tender process for medium and large sized contractual arrangements as defined below:

*(2) A **medium sized contractual arrangement** is a contractual arrangement with a supplier that is expected to be worth, exclusive of GST, \$15,000 or more but less than \$200,000 in a financial year*

*(3) A **large sized contractual arrangement** is a contractual arrangement with a supplier that is expected to be worth, exclusive of GST, \$200,000 or more in a financial year.*

Occasionally, Council is unable to obtain more than one sufficient quote during the procurement process due to the lack of appropriately qualified and/or experienced suppliers. This is due to there being only one supplier, or due to the specialist nature of the supply.

The regulation also acknowledges that there are instances where it is not always possible to meet these requirements and provides for a number of exceptions to manage these instances. Chapter 6, Part 3, Division 3 of the Regulation identifies exceptions for medium and large sized contractual arrangements if:

S 235:

(a) The local government resolves it is satisfied that there is only one (1) supplier who is reasonably available;

(b) The local government resolves that, because of the specialised or confidential nature of the services that are sought, it would be impractical or disadvantageous for the local government to invite quotes or tenders.

To meet operational requirements, it has been identified that there are several key suppliers, who are the only practical option from which Council can obtain goods and/or services.

To ensure regulatory compliance, Council's Procurement Coordinator coordinates a Register of Sole Source and Specialised Suppliers that is established and reviewed, ensuring that both the legislative requirements and operational needs are met.

PROPOSAL

1. Approve the additional proposed suppliers attached as nominated Sole Source and Specialised Suppliers under s 235 (a) and (b) of the *Local Government Regulation 2012* for the supply of equipment and services, for the remainder of the current 2023-2024 financial year.
2. Delegates authority under s 257 of the *Local Government Act 2009* to the Chief Executive Officer to enter into contracts, negotiate, finalise and execute any and all matters associated with or in relation to Sole and Specialised Suppliers subject to Council's normal procurement policies and procedures.

FINANCIAL/RESOURCE IMPLICATIONS

All purchases of goods and/or services from Sole and Specialised suppliers will be in line with approved budgets and therefore, there are no financial or resource implications that arise from this recommendation.

RISK MANAGEMENT IMPLICATIONS

By reviewing and approving the overall Register of Sole Source and Specialised Suppliers on a regular basis, Council is ensuring compliance with s 235 of the *Local Government Regulation 2012* and maintaining an awareness of the nature of Council contracting within exemptions under the Regulation.

The financial risk to Council is mitigated by Council officers having assessed these products and services as being suitable and the suppliers as being the only reasonable option from which Council can obtain these relevant products and services.

If the Register of Sole Source and Specialised Suppliers is not approved by Council, there may be unnecessary delays in appointing suppliers and additional resources required to comply with the alternate methods of procurement.

SUSTAINABILITY IMPLICATIONS

Economic: The maintenance of a register of sole/specialised suppliers approved by Council enables efficient contractual processes.

Environmental: Nil

Social: Nil

CORPORATE/OPERATIONAL PLAN, POLICY REFERENCE

This report has been prepared in accordance with the following:

Corporate Plan 2019-2024 Initiatives:

Theme 5 - Robust Governance and Efficient Service Delivery

Strong governance and financial management are the foundations of the way in which Council will conduct its business and implement the initiatives of the Corporate Plan.

Goal 1 - We will conduct Council business in an open and transparent manner with strong oversight and open reporting.

Goal 2 - We will put the customer at the centre of our service delivery and process improvement as we deliver efficient and appropriate services based on community expectations.

Goal 3 - We will make sound financial decisions by ensuring robust strategic planning, financial management and reporting.

Operational Plan 2022-2023 Actions:

Legislative requirement.

COUNCIL'S ROLE

Council can play a number of different roles in certain circumstances, and it is important to be clear about which role is appropriate for a specific purpose or circumstance. The implementation of actions will be a collective effort and Council's involvement will vary from information only through to full responsibility for delivery.

The following areas outline where Council has a clear responsibility to act:

Regulator Council has a number of statutory obligations detailed in numerous regulations and legislative Acts. Council also makes local laws to ensure that the Shire is well governed. In fulfilling its role as regulator, Council will utilise an outcomes-based approach that balances the needs of the community with social and natural justice.

CONSULTATION

Internal: Procurement Team, Management Team, various relevant officers.
Council Meeting on 30 May 2023
Councillor Workshop on 24 October 2023.

External: Nil

COMMUNITY ENGAGEMENT

Nil

ATTACHMENTS

1. Register of Sole and Specialised Suppliers F Y 2023-2024 Interim Update [6.4.1 - 4 pages]

Register of Sole and Specialised Suppliers 23-24 FY

Term: 01 November 2023 - 30 June 2024

Approved by Council Resolution: 31 Oct 2023

Local Government Regulation 2012

Section 235, 'Other Exceptions'

A local government may enter into a medium-sized contractual arrangement or large-sized contractual arrangement without first inviting written quotes or tenders if :

(a) the local government resolves it is satisfied that there is only one (1) supplier who is reasonably available; or

(b) the local government resolves that, because of the specialised or confidential nature of the services that are sought, it would be impractical or disadvantageous for the local government to invite quotes or tenders.

Supplier Name	Supplier Account No	Category	Section	Goods and/or Services	Comments / Justification
A.A.B.	53	Specialised	ICT	Scanner/Printers	Authorised Vendor - AAB is the regions authorised vendor who sells and services the Ricoh range of Scanner / Printers. Consistency / Continuity - Council's current fleet of Scanner / Printers are all Ricoh brand. All units work with the same printer drivers, templates and have the same user interface.
ABB	395	Specialised	Water & Wastewater	Flow meters and equipment warranty (SCADA)	ABB is a leader in power and automation technologies that enable utility and industry customers to improve their performance. ABB produce flow meters and other equipment that are in service at several Council locations. All repairs of faulty equipment must be conducted by ABB to meet warranty requirements.
ACMA	2283	Sole	Building Facilities	Australian Broadcast Licences	Provider of Australian Broadcast Licences
Airbridge	7893	Specialised	ICT	Reseller of Telstra services & specialised supplier for radio / wireless communications services	Institutional knowledge - The vendor has knowledge of the sites and the installed equipment, where they provide on-site maintenance to. Consistency - Council Staff are familiar with the product / services provided and the maintenance is carried out to high quality standards, with the minimum of travel fees. Authorised vendor - Airbridge are authorised Telstra, Skymesh and Starlink providers (this being the tool set Council uses)
Archaeology Survey Team	TBC	Specialised	PMO	Cultural Heritage Consultant	AST is a cultural heritage consultant which provides advice and guidance in relation to matters of Cultural Heritage within the Douglas Shire. AST have extensive knowledge and strong relationships with both Jabalibina, and the local traditional owners, through their past working experiences together. Due to the relationships formed, they provide a critical connection to the local traditional owners and assist with negotiations and discussions in relation to local cultural heritage matters.
Austek	7149	Specialised	ICT	Wireless Networks	Consistency / Continuity - Council's current wide area network used the link the buildings in Mossman uses the same brand of equipment, which is maintained and supported by Austek. For the life of the equipment, Council will maintain a break - fix maintenance agreement with the vendor to ensure the rapid replacement of the equipment in cases of failure or lightening strike. Institutional knowledge - Austek have knowledge of how Council's overall network is designed and configured and this allows the to configure the wireless units for optimal speeds & fitness for purpose.
Axicom	3107	Sole	Building Facilities	Communications Tower Host	Axicom own the communication tower in Mossman which DSC have black Spot tower (TV) equipment on. It is the only tower in this area.
Cairns Mulch	1669	Sole	Resource Management	Shredding and Removal of Green Waste	Provision of a tub grinder to process green waste (and occasionally timber pallets) into Mulch at Council's transfer stations. Cairns Mulch have several contracts in the area, which makes it viable for them to mobilise here. Grinders from other areas such as Brisbane won't come for the small amount of green waste collected at Killaloe.
Dawsons Engineering (NQ) Pty Ltd	360	Specialised	PMO / Infrastructure	Specialist heavy engineering & fabrication	Dawsons Engineering are a specialist heavy engineering and fabrication company based in Cairns with significant knowledge and appropriate licences to undertake works for the marine industry. Dawsons are familiar with the workings and challenges of the Daintree Ferry and have considerable knowledge and understanding of the vessel's requirements.
Divers Den Investments	8720	Specialised	PMO / Infrastructure	Ad-Hoc services in relation to the Daintree River Ferry	Divers Den operates the Council owned ferry and is responsible for maintaining the vessel. In addition to contracted obligations, occasional out-of-scope works are required where Divers Den is the only feasible contractor able to complete and carry out necessary works.
Doppelmayr Australia Pty Ltd	8879	Specialised	Infrastructure	Manufacture/Supply & Delivery of haul rope	Doppelmayr manufacture and supply haul rope which is vital for the Daintree River Ferry crossing. To ensure continuity to the ferry service and avoid any potential major shutdown, replacement haul rope will be required. Doppelmayr is the only specialist ropeway business for commercial applications in Australia.
EDMS Pty Ltd	7769	Specialised	Infrastructure - Civil	Engineering Design Services	EDMS provide engineering design services, including computer modelling and preparation of construction plans. They have extensive experience providing solutions for the marine industry, which is highly specialised in nature. EDMS is based in Cairns whereas other specialised providers of similar services are located Townsville South
Endeavour Foundation	7441	Specialised	Resource Management	Mattress Recycling & Shredding	The Endeavour Foundation is a not-for-profit organisation with its primary purpose to support people with an intellectual disability. Endeavour Foundation provide a unique service, whereby mattresses are collected and dismantled by hand and components are recycled. It is a highly manual process and we are not aware of any other local providers offering the service. Mattresses are a problem waste for Council, and we are limited as to how many we can export to landfill (they make landfills unstable and can cause landfill fires), therefore engaging Endeavour Foundation will also improve our resource recovery rates.

ESM (EnviroScience Matters Pty Ltd)	7712	Specialised	Resource Management	Hydrus Software	EnviroScience Matters (ESM) provide specialised ongoing monitoring for Leachate management in Council's Landfill. Hydrus software is the current best modelling software for leachate management options in Landfill closures.
Far North Training and Consultancy (FNTC)	5961	Specialised	HR	Registered Training Organisation	FNTC are a locally based training provider offering a flexible schedule which meets Council needs. They offer a flexible fee schedule including price per person (rather than per course), and also charge for participants who attend on the day only and do not charge for non-attendees. As their premises is local to DSC they are able to make available their training room at no cost to host sessions if DSC does not have a suitable meeting/training room available.
Feraltech	8973	Sole	Open Spaces	Remote Feral Pig Traps	FeralTech are the only supplier in Australia authorised to provide Jager Pro service and products. Council implemented Jager Pro remote activated traps in 2018. FeralTech are currently the only distributor of Jager Pro products in Australia, outside of this Council would need to source the products from the USA. The innovative technology sends SMS messages to Council's Pest Controller when activated by motion detected cameras. The officer is then able to review the images in live time and then trigger the trapping mechanism using their smart phone. This allows Council to safely manage the risk of trapping any off target animals such as cassowary's. It also greatly increases pig trapping efficiency by catching the entire mob through visual triggering of the gate mechanism.
Galapagos T/A iPlatinum	7709	Specialised	ICT	eArchive Solution (iPlatinum)	Unique - Galapagos are the developer of this product and specifically the data loader which connects to the Enterprise Suite that was used prior to Amalgamation. Consistency / Continuity & Institutional Knowledge - This vendor has configured the system, which it now supports as well as being familiar with the source system - from which the data was imported.
Hach Pacific	5818	Specialised	Water & Wastewater	Control Equipment	Hach turbidity control equipment turbidity meters which are exclusively used at all of Council's treatment plants. Replacement units and/or parts can only be sourced via Hach Pacific.
Harbour Software	6060	Specialised	ICT	DocAssembler, Docs on Tap	Limited products in market place Unique item - In 2014 a market scan turned up only 2 viable products in this area. Authorized vendor - This software company only sells the product direct, not through resellers Consistency - Council has used this product since 2014 and staff are trained and familiar with this tool. Changing to another product would require all the templates to be re-build.
Henley Refrigeration	7375	Specialised	Resource Management	De-gas of LPG gas bottles	Henley Refrigeration provides de-gassing services of LPG cylinders disposed of at Council's Transfer Stations. They hold the appropriate Refrigerant Reclaim Australia stewardship (RRA) and are the only facility which is appropriately licensed to store and decommission gas bottles.
Heyne Mechanical Solutions	8009	Specialised	Infrastructure - Workshop	Plant Repairs	Heyne Mechanical Solutions is the only locally based supplier able to provide parts, service, repairs and have the diagnostic tools for software upgrades to Council's Grader Roller.
Hidrostral Pty Ltd	8945	Specialised	W&WW	Submersible Pumps	Hidrostral provide specialist pumps which reduce blockage rates at Council's wastewater treatment plants.
Howells Maritime Services	8447	Specialised	Infrastructure	Maritime Services	Howells Maritime Services are a Cairns based, certified commercial maritime surveyor company. Howells provide maritime expertise for the Daintree River Ferry vessel and operations in relation to all communications and approvals with the Australian Maritime Safety Authority. Howells have provided survey, inspections, and reporting assistance relating to the Daintree Ferry since 2021. The company is familiar with the current Daintree Ferry service operations and vessel specifications, and will provide an independent third party expert opinion in respect to inputs into the new vessel design.
Human Resource Dynamics	5674	Specialised	Governance	HR Solutions	Council utilises HR Dynamics due to their in-depth understanding of specifics relating to Council's Human Resources in the provision of timely and relevant services in Human Resources including the delivery of specific employee training, independent industrial relations advice and support and workplace investigations from time to time as required.
IDEXX Laboratories	4213	Specialised	Water & Wastewater	Collert-18 detection of E.coli and coliforms	Council water quality compliance lab requires this equipment to meet our Drinking Water Quality Management Plan (DWQMP).
Intelliteq (was: isis)	7793	Specialised	ICT	Computer / Software Training and Consulting Services	Institutional knowledge - Intelliteq have worked with Council since 2014 when IT systems were created, and have a good working knowledge of our software, data structure and work practices. This allows the training to be specifically tailored to Council and for consulting to start without time for site orientation. Several programs have been developed and based on employee skill level and it allows employees to progress over time from introduction, to intermediate, to advanced level i.e. MS Excel. Continuity / Consistency - Bringing another vendor into the mix would incur induction and orientation costs.
Intuit (previously Surebridge)	3317	Specialised	ICT	IT Services / Managed Services provider	Institutional knowledge: Intuit, formal Surebridge, setup Council's IT system back in 2013 and has helped maintain and expand IT services since this time. They provide high end technical advice and perform routine maintenance related to servers, network devices and related software systems. As such they have knowledge of Council's configuration / setup which third parties would have to gain before carrying out work. Continuity / Consistency: Intuit bring continuity of knowledge related to how systems were built and interact that saves time and reduces risk. Changing a vendor for particular items / work would introduce extra cost, time and risk to system additions and changes.
Judd Fraser	5359	Specialised	ICT / Building Facilities	CCTV and Security Systems	Institutional Knowledge & Consistency / Continuity - Over time Council has grown to own several different CCTV systems and Security systems across many buildings. Finding another vendor familiar with this range of systems, able to serve our region would be problematic.
Kerbing NQ	8893	Sole	Infrastructure - Civil	Street Kerbing	Kerbing NQ are the only supplier able to provide the FNQROC Standard S1000 design for lay back kerbing.
Liquitek Pty Ltd	8309	Sole	W&WW	NEOTEC UV Disinfection Parts	Liquitek are the only distributor of NEOTEC UV Disinfection System in Australia.
Magiq Software Ltd	6295	Sole	ICT	Software Provider	Software developer and sole supplier for Council's Electronic Document Management (Records) system / software, InfoXpert

Mangoesmapping Pty Ltd	5960	Specialised	ICT	Telemetry and Geographic Information Systems (GIC)	Authorised vendor, Institutional Knowledge & Consistency / Continuity. Council provides "mapping" systems to internal staff and the public, software which has been highly customised specifically for Douglas. Moving to another software platform would represent a big investment and considerable disruption. Finding another vendor familiar with this range of systems, able to attend Mossman to perform training etc. would be problematic.
Merck Pty Ltd	6361	Sole	W&WW	Spectrometers	Merck Spectrometers are utilised for Council's wastewater lab testing at Port Douglas and Mossman Wastewater Treatment Plants. Lab testing equipment and kits must be of the Merck brand to align with the Spectrometer and thermo reactors which are used for testing to adhere to environmental licence release limits.
Momentum Safety and Ergonomics	8746	Sole	ICT & WHS	IT Service / Vendor of "Mango" eWHS software	Unique: The vendor is the software developer and only sells this software / system direct. Continuity: Council has subscribed to this server for over two years and has invested in configuring the software and rolling it out to staff.
Mossman Quarries	2809	Sole	Infrastructure - Civil	Supply of road-based crushed materials	Mossman Quarry is the only quarry within the Shire to produce the standard requirements for road-based, crushed materials.
Nambal Resources & Quarries Pty Ltd	9009	Specialised	Infrastructure - Civil	Supply of road-base materials	Nambal Quarries provide road base materials for Civil Works projects North of Emmagen Creek to the Shire's Northern most boundary. Located in Cooktown they are able to quickly respond to Council's needs for provision of road services on the Bloomfield Track & Donovan Range.
NTT (was Dimension Data)	7943	Specialised	ICT	Desk Phone System	Unique - NTT are one of the few solution providers that offers the wide range of products that council need in the Telecommunications and IT space. Consistency / Continuity & Institutional Knowledge - This vendor has provided and maintained Councils desk phone system for some years, as such they have intimate knowledge of our system's configuration, and are well placed to offer support and maintenance on the existing system. When updates and upgrades are required this knowledge saves time and money when planning changes to the existing system.
PaceSetter	7137	Specialised	ICT	Civica's Authority suite - Data Manipulation & related Consulting	Unique - Pacesetter staff are predominantly ex. Civica employee / consultants and are therefore ideally placed to work with Civica's Authority suite. In this regard they are unique, in specialising in the support of the Authority software suite, at rates almost half of Civica's. Institutional knowledge - Pacesetter have worked with Council since 2017 and are familiar with our data set and practises.
Pacific Rim Technical Services (PRTS)	2642	Sole	Water & Wastewater	Control Valves	Water treatment plants have numerous Burkert Control Valves. Burkert valves and automation and control systems are utilised exclusively throughout Council's water plants. PRTS is the authorised distributor for all Burkert products and based in Townsville. Regular maintenance is vital to ensure the longevity of the equipment and also currently the most cost efficient method available.
Peters Bosel Lawyers	4954	Specialised	HR	Employment Law & Workplace Relations	Peters Bosel provide DSC with specialised legal advice in a number of on-going Industrial Relations matters specific to Council. They are well versed on Local Government Legislation and Council's Industrial Instruments, have institutional knowledge and hold records of all past matters in their archive.
Perrotts Engineering	8651	Specialised	Infrastructure	Engineering Services	Perrotts Engineering are a local (Cairns) precision engineering and machining operation, specialising in marine hydraulics. Perrotts supplied and installed all required hydraulic replacement system for the ferry ramps, alongside parts and fittings for motor components. They have specialised knowledge and experience, and as the suppliers of the system for the ferry ramp replacement are best placed to provide further components, servicing and additional quarterly and bi-annually reporting on the hydraulic and motor systems.
Power and Data	3761	Specialised	ICT	Uninterruptable Power Supplies (UPS) and computer electrical cabling	Authorised vendor, Institutional Knowledge & Consistency / Continuity. This company is used by other government entities in the area, such as QLD Health, due to their experience working with large computer room systems. They supply, install and importantly, carry out 6 monthly maintenance visits on all the UPS devices at Council buildings - most importantly the "building" UPS in the Mossman Admin building. They provide consistently high quality, reliable work.
Precisely	7994	Specialised	ICT	Providers of GIS applications	Unique: Council use a set of Geographic Information Systems (GIS) written by this software developer. From time to time, Council need to engage the vendor directly. In situations where only the developer can fix an issue, we have no choice of who to engage.
Qld Fire & Rescue	6157	Sole	Building Facilities	Fire Alarm Monitoring	Sole Supplier - only provider of this service
Qmac Machinery	6087	Sole	Infrastructure - Workshop	Sole Supplier for Kubota Tractors	Qmac provide major parts, repairs and software updates when required. They are a sole Supplier for the Kubota Tractors, and the only locally based supplier able to provide parts, servicing and repairs.
Queensland Air Compressors	2159	Specialised	W&WW	Compressor Servicing	Air compressors service both Council's Water & Sewerage plants, and are critical to Council's Water & Wastewater departments. QLD Air Compressors is the only authorised supplier in FNQ for Elgi compressors. Servicing of the compressors relies on specific parts which are only available from this supplier. Council has attempted to source servicing parts from alternative suppliers but are always re-directed back to QLD Air Compressors as the sole distributor in FNQ.
Realised Technology	5784	Specialised	ICT	Website Hosting	Institutional Knowledge & Consistency / Continuity. Realised manage Council's many Web sites - both the hosting in a Sydney data centre and the software, providing specialised knowledge / support to Council's Media unit.
Redmans	6122	Specialised	ICT	Quest - email Archiving	Authorised vendor - Redmans are one of two authorised resellers of Quest products in Queensland. Institutional knowledge - Redmans was selected as they have installed the Quest email archiving product for several other councils who were also hosted by Civica Cloud Services. As such they are familiar with Civica's configuration, which saved time in installing the product. Continuity / Consistency - Redmans have maintained our installation since 2018 and are familiar with all Douglas' peculiarities and customer configurations. This makes dealing with support issues and new requests, time and cost efficient.

Risk Management Technologies (RMT)	4983	Specialised	ICT	ChemAlert, Mango (eWHS system)	Unique - RMT is a global leader in the provision of Chemical Safety Management and Enterprise Risk Management systems. The vendor also provides other WHS related systems. The 'Mango' system was selected to help council manage and report on its WHS obligation & is one of the few tools in the market offering the breadth and depth of functionality needed by Council. Consistency / Continuity - Council has used the ChemAlert system for some years and users are familiar with how the software works.
Rotork Australia	782	Sole	Water & Wastewater	Control actuating units	Rotork are the sole importer and manufacturer of control actuating units used in the Cleaner Seas project to control penstock activation (gate used in water flow controls in treatment facilities).
Safety Culture	7270	Specialised	ICT	iAuditor - eForms Cloud system	Unique - iAuditor is a general purpose Mobile application used to build forms for completion in the field e.g. Conduct inspections, perform audits using checklists and the like. iAuditor is a market leader now used 50,000 times a day in over 80 countries. Consistency / Continuity - Council has built many forms for ad-hoc needs for some years and users are familiar with how the software works.
Siemens Australia	1483	Sole	Water & Wastewater	Flow-meter repairs, parts and calibration & replacement units	Council currently have Siemens flow-meters installed throughout the Water & Wastewater system. There is a requirement to purchase spare parts and have existing Siemens Flow-meter units repaired by Siemens as the sole supplier and repairer in Australia. These meters also require calibration depending on the license requirements. Siemens currently have the only licensed tester for their flow-meters in Australia. From time to time there is a need to purchase additional flow-meter controllers to replace defective meters and the only supplier for these meters in Australia is Siemens.
Smartcomm	8171	Specialised	Finance - Rates	Provider of Councils Electronic Notices	Smartcomm (Formally IQ Mail) hold the template for Councils rates and water notices. They format, print and post notices and reminder letters as well as own the BPAYVIEW Platform which Council utilises for issuance of its electronic water and rates notices. As a specialised supplier, Smartcomm are able to offer Council continuity of service without interruption.
Sterile Air	4806	Specialised	Building Facilities	UV Lights	While there are other inferior products available on the market, DSC specifically request Sterile air to supply UV lights for Mossman Admin, Library & Port Douglas Community Hall to ensure a high standard product is installed.
Surf Life Saving Club Queensland	486	Sole	Infrastructure - Open Spaces	Community Life Saving Service for Four Mile Beach	SLSCQ manage the Life Guard Service for the Douglas Shire. Surf Life Saving Queensland, established with Council, has provided this service for many years performing well for Council and the community, with key performance indicators being met.
TerreCom	8097	Specialised	ICT	Enterprise Network Management and Solutions	As Telstra no longer deals direct for corporate / enterprise services an alternative provider is required. TerreCom are authorised Telstra, Aussie Broadband, Fortinet, CICSO and Next DC resellers. (This being Council's tool set). The vendor has knowledge of all Council sites and installed equipment. TerreCom also employs several ex-Telstra engineers who had previously worked with DSC over a ten year period, and therefore hold extensive knowledge and experience of DSC's systems and equipment, which ensures consistency and continuity of service.
Total Cyber Pty Ltd	9019	Sole	ICT	Cyber Security Training	Unique - This vendor is the only Australian vendor of Living Security products. Institutional knowledge - The learning system contains the history of staff training and proficiency. Consistency - Staff are familiar with the products style and role-playing approach to training.
Transponder Technologies	6121	Specialised	ICT	Software supplier and support	Consistency / Continuity - Transponder Technologies manufacture and supply the Transequal fuel management consoles and software utilised throughout Council's depots. The system has been in use since de-amalgamation from Cairns in 2014. Unique item - Transponder Technologies are the only supplier that can provide service to the software linked to the hardware used at the bowser.
Triangle Waterquip Pty Ltd	2680	Sole	Water & Wastewater	Filtration equipment	Supplier of all the major pre-filters for all the water plants which is critical infrastructure required for the protection of the UF Cartridges. As the filters wear they require original spare parts only available from Triangle Water Quip. There are no other suppliers of the Triangle water quip products.
Up North Building Pty Ltd	5897	Sole	Infrastructure - Civil	Wet Machine Hire	Up North Building are utilised for services on the Creb Track. They are the only supplier in the area who is able to provide the necessary equipment and service the Creb Track due to its remote location.
Uninet	316	Specialised	Infrastructure - Open Spaces	Marine Stinger Net	Uninet is a specialised supplier providing stinger nets for beach safety. The nets reduce the risk of marine stingers by preventing dangerous box jellyfish from entering the netted areas, protecting swimmers. The nets are in operation from early November to roughly Mid-May (season dependent) to allow the provision of beach safety services at Port Douglas.
Welcon Technologies	989	Sole	Water & Wastewater	Support for primary data transfer protocol (SCADA) PLC integrator	Welcon Technologies developed Council's primary data transfer protocol driver and Council has a support level agreement with them. They are the only supplier Council can use to provide support when required for our system. This protocol driver is used to integrate with software which enables consistent data interpretation from different componentry that is used in the SCADA system.
Wolfcom	7175	Specialised	ICT, Local Laws, EH	Body Cams & related software services	Institutional Knowledge & Consistency / Continuity - over time, Council has grown to own Body Cams being used by several teams. It is envisaged that the demand for more units will grow substantially in the following few years. Council settled on this brand after trialling several units from different vendors 2015-2016. The cameras are closely linked to the evidence management systems, which prevents Council buying the management software from alternative vendors. When the bulk of the cameras approach 'end of life' and need to be replaced, Council can again perform market scan.
Xylem Australia	313	Sole	Water & Wastewater	Pump spare parts and replacement units specific to chemicals	Council currently have Flight pumps and mixers installed throughout the Water & Wastewater system. There is a requirement to purchase spare parts from Xylem as the sole supplier in Australia. From time to time there is a need to purchase additional units for existing installations to replace defective units and the only supplier for these units in Australia is Xylem.