

## 5.9. SOLE/SPECIALISED SUPPLIER REGISTER

**REPORT AUTHOR** Tara Killeen, Chief Financial Officer

**MANAGER** Mark Stoermer, Chief Executive Officer

**DEPARTMENT** Finance and Corporate Services

### RECOMMENDATION

That Council resolves to

1. Approve the attached list of Sole suppliers and/or Specialised suppliers under S235 (a) and (b) of the *Local Government Regulation 2012* for the supply of equipment and services, for a period of two years.
2. Delegates authority under section 257 of the *Local Government Act 2009* to the Chief Executive Officer to enter into contracts, negotiate, finalise and execute any and all matters associated with or in relation to Sole Suppliers subject to Council's normal procurement policies and practices.

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### EXECUTIVE SUMMARY

It is proposed that Council approve the attached suppliers under the "sole" and "specialist" supplier provisions of the *Local Government Regulation 2012*

Section 235(a) states:

Exemptions exist if: *"the local government resolves it is satisfied that there is only 1 supplier who is reasonably available"*;

Section 235(b) states:

Exemptions exists if: *"the local government resolves that, because of the specialised or confidential nature of the services that are sought, it would be impractical or disadvantageous for the local government to invite quotes or tenders"*.

### BACKGROUND

Occasionally Council is unable to obtain more than one sufficient quote during the procurement process due to the lack of appropriately qualified suppliers. Whereby this is due to there being only one supplier or due to the specialist nature of the supply, Council may approve the use of these suppliers without the requisite further quotes. The register presented is a summary of all the suppliers Council wish to approve on this basis.

### PROPOSAL

That Council resolves to approve the proposed suppliers attached as sole and/or specialised service providers under S235 (a) and (b) of the *Local Government Regulation 2012* for the supply of equipment and services, for a period of two years.

### FINANCIAL/RESOURCE IMPLICATIONS

There are no financial or resource implications that arise from this recommendation.

## RISK MANAGEMENT IMPLICATIONS

By reviewing and approving the overall register of sole &/ or specialist suppliers on a regular basis, Council is ensuring compliance with the *Local Government Regulation 2012* and maintaining an awareness of the nature of Council contracting within exemptions under the Regulation. Suppliers have been reviewed and those deemed not to meet the exemption requirements as per the definition of sole supplier in the Regulation have been excluded from this report.

The financial risk to Council is mitigated by Council officers having assessed these products and services as being suitable and the suppliers as being the only reasonable option from which Council can obtain these relevant products and services.

## SUSTAINABILITY IMPLICATIONS

**Economic:** Nil

**Environmental:** Nil

**Social:** Nil

## CORPORATE/OPERATIONAL PLAN, POLICY REFERENCE

This report has been prepared in accordance with the following:

### Corporate Plan 2019-2024 Initiatives:

#### Theme 5 - Robust Governance and Efficient Service Delivery

Strong governance and financial management are the foundations of the way in which Council will conduct its business and implement the initiatives of the Corporate Plan.

**Goal 1** - *We will conduct Council business in an open and transparent manner with strong oversight and open reporting.*

**Goal 2** - *We will put the customer at the centre of our service delivery and process improvement as we deliver efficient and appropriate services based on community expectations.*

**Goal 3** - *We will make sound financial decisions by ensuring robust strategic planning, financial management and reporting.*

## COUNCIL'S ROLE

Council can play a number of different roles in certain circumstances and it is important to be clear about which role is appropriate for a specific purpose or circumstance. The implementation of actions will be a collective effort and Council's involvement will vary from information only through to full responsibility for delivery.

The following areas outline where Council has a clear responsibility to act:

**Regulator** Council has a number of statutory obligations detailed in numerous regulations and legislative Acts. Council also makes local laws to ensure that the Shire is well governed. In fulfilling its role as regulator, Council will utilise an outcomes based approach that balances the needs of the community with social and natural justice.

## CONSULTATION

**Internal:** Procurement Team

**External:** Various Suppliers  
FNQROC Procurement  
Various regional Councils

## ATTACHMENTS

1. Sole Source and Specialised Suppliers May 2021 [KQ6P] [5.9.1 - 8 pages]

**Local Government Regulation 2012**
**Section 235, 'Other Exceptions'**

A local government may enter into a medium-sized contractual arrangement or large-sized contractual arrangement without first inviting written quotes or tenders if :

(a) the local government resolves it is satisfied that there is only 1 supplier who is reasonably available; or

(b) the local government resolves that, because of the specialised or confidential nature of the services that are sought, it would be impractical or disadvantageous for the local government to invite quotes or tenders.

Under the Local Government Regulation 2012, goods and services are provided for a period of two years.

## Douglas Shire Council: SOLE/SPECIALISED SUPPLIER REGISTER

Goods and services where there is only one supplier, or are of a specialised, or confidential nature, are listed below:

Supplier Name	Section	Brief Description of Goods or Services	Comments / Justification (Including steps taken to ascertain if there are other suppliers)
A.A.B.	IT	Scanner/Printers	Authorised Vendor - AAB is the regions authorised vendor who sells and services the Ricoh range of Scanner / Printers. Consistency / Continuity - Council's current fleet of Scanner / Printers are all Ricoh brand. All units work with the same printer drivers, templates and have the same user interface.
ABB	Water & Wastewater	Flow meters and equipment warranty (SCADA)	ABB is a leader in power and automation technologies that enable utility and industry customers to improve their performance. ABB produce flow meters and other equipment that are in service at several Council locations. All repairs of faulty equipment must be conducted by ABB to meet warranty requirements.
Aer-Force	Water & Wastewater	Wastewater Aeration fine bubble aeration	EDI aeration systems are installed at Port Douglas and Mossman Treatment Plants. Aer-Force Pty Ltd is the sole Australian supplier of genuine replacement parts for aeration systems manufactured by Environmental Dynamics International, Columbia MO, USA (EDI). Aer-Force has been supplying EDI components to Australian customers since 2001 and has been the sole Australian supplier of EDI aeration diffuser spares since 2006.
Akvotek Pty Ltd	Water & Wastewater	Koch membrane systems (filters,spares,and ancillary parts)	Akvotek Pty Ltd is the sole Australian distributor for this OEM specialised system currently used by Council's Water & Waste Water department. Supplier Doc ID: <b>909292</b> , have some concerns regarding the company and quality of goods recently received
Aquatec Maxcon	Water & Wastewater	TrojanUV's UV equipment and associated spare parts	Letter received from TrojanUV's dated 05 August 2015 confirming that Aquatec Maxcon are TrojanUV's sole distributor for UV equipment and associated spare parts in Australia.

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Austek	IT	Wireless Networks	Consistency / Continuity - Council's current wide area network used the link the buildings in Mossman uses the same brand of equipment, which is maintained and supported by Austek. For the life of the equipment, Council will maintain a break - fix maintenance agreement with the vendor to ensure the rapid replacement of the equipment in cases of failure or lightening strike. Institutional knowledge - Austek have knowledge of how Council's overall network is designed and configured and this allows the to configure the wireless units for optimal speeds & fitness for purpose.
Cairns Audio Visual	IT	Custom Room Audio / Visual	Institutional Knowledge & Consistency / Continuity - The existing room systems were build and customised by this vendor. Therefore this vendor is best placed to maintain the current custom room installations, as they now are. Other vendors can be used for new or room refits but there is a price and skills advantage for maintenance to be provided by the vendor who build the custom installations.
Cairns Copy	Infrastructure - Civil	Daintree Ferry Ticketing System and POS	Authorised Vendor - Cairns Copy are the region's authorised provider of the StarPos system. This system was selected by tender to provide the ticketing and point of sale (POS) equipment used at the Daintree Ferry and the Mossman Pool & Caravan park. As such this is the only vendor that can provide support and maintenance on the various StarPos devices and software components. Consistency / Continuity & Institutional Knowledge - As Cairns Copy are familiar with both the POS equipment and the backend systems, Council saved money by using the same system wherever a POS system is required.
ChemAlert WHS	WHS/IT	Chemical handling safety data	Unique - RMT is a global leader in the provision of Chemical Safety Management and Enterprise Risk Management systems. The vendor also provides other WHS related systems. The 'Mango' system was selected to help council manage and report on its WHS obligation & is one of the few tools in the market offering the breadth and depth of functionality needed by Council. Consistency / Continuity - Council has used the ChemAlert system for some time years and users are familiar with how the software works.
Delnorth Pty Ltd	Infrastructure - Civil	Guide Posts	Council purchases SF 14 DI steel flex road edge guide posts from Delnorth Pty Ltd. This is the post that performs best in unfenced road situations. This product has been utilised by Council for eight years and during this time several different flex posts have been trialled without success. In 2010 Delnorth International took legal action claiming breach of patent against Rhondo and one other supplier, this action was upheld, leaving Delnorth Pty Ltd as the only legal supplier of this guide post profile.
Douglas Chamber of Commerce	Community & People	Resourceand Performance Agreement	Recommndation that Council: 1. Resolves to contract the Douglas Chamber of Commerce as a specialised service provider under S235(b) of the Local Government Regulation 2012 for specialist business support, with funding of \$50,000 (GST exc) under terms set out in a Resource and Performance Agreement for a period of one year dated from 1 July 2020 to 30 June 2021;
NNT (was Dimension Data)	IT	Desk phone system	Unique - NNT are one of the few solution providers that offers the wide range of products that council need in the Telecommunications and IT space. Consistency / Continuity & Institutional Knowledge - This vendor has provided and maintained Councils desk phone system for some years, as such they have intimate knowledge of our system's configuration. As such they are well placed to offer support and maintenance on the existing system. When updates and upgrades are required this knowledge saves time an money when planning changes to the existing system.

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Elster Metering Pty Ltd	Water & Wastewater	Elster meters	<p><b>Elster were previously trading under the umbrella of ABB. Elster are now trading as themselves.</b></p> <p>Elster are the OEM company that produces these particular meters. A large portion of the meters installed within the shire are Elster. DSC Operations department have agreed a strategy to continue to use these meters, based on improved reliability, better maintenance, bulk supply and unit cost outcomes. Other companies are stockists only and would need to purchase these meters from Elster Metering.</p> <p>Elster Metering is Australia's leading manufacturer and supplier of water meters for domestic, commercial, industrial and irrigation applications. Other metering products include AMR / AMI meter reading systems, remote reading, recycled water, hot water and oil. Associated products include complete mains to meter kits, tapping bands, ferrules, ball valves, dual check valves, inline strainers for water meters, meter boxes, metered standpipes, under-pressure mains tapping machines and Tita PE fittings.</p> <p>Quality Assurance to AS/NZS ISO 9001 has been achieved for all company facilities, including certification to ISO 14001 for environmental management systems for the Melbourne plant.</p> <p>The company maintains a NATA accredited hydraulics laboratory, and is also a National Measurement Institute (NMI) Utility Meter Verifier.</p> <p>Elster Metering is Australia's leading manufacturer and supplier of water meters for domestic, commercial, industrial and irrigation applications. Other metering products include AMR / AMI meter reading systems, remote reading, recycled water, hot water and oil. Associated products include complete mains to meter kits, tapping bands, ferrules, ball valves, dual check valves, inline strainers for water meters, meter boxes, metered standpipes, under-pressure mains tapping machines and Tita PE fittings.</p> <p>Quality Assurance to AS/NZS ISO 9001 has been achieved for all company facilities, including certification to ISO 14001 for environmental management systems for the Melbourne plant.</p> <p>The company maintains a NATA accredited hydraulics laboratory, and is also a National Measurement Institute (NMI) Utility Meter Verifier.</p>
Emerg Douglas	IT	Pre-amalgamation Enterprise Suite software	To be decommissioned this financial year.
ESM (EnviroScience Matters Pty Ltd)	Resource Management	Hydrus Software	Paul Smith is a Hydrogeologist, Director and Principal Consultant of EnviroScience Matters, whom Council have utilised over the years for technical matters at the Transfer Stations & Landfills. Hydrus software is the current best modelling software for leachate management options in Landfill closures. It is possible that other Environmental Companies utilise Hydrus also, if they specialise in Landfills.
Future Engineering & Communication Pty Ltd	Project Office	Specialist Precision Machining Services	Future Engineering maintain exclusivity for their products as their intellectual property. If their drawings were to be released, they could be copied and modified by potential competitors. Companies such as this maintain the design and manufacturing of their product exclusively for any new work and maintenance.

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Galapagos	IT	eArchive Solution (iPlatinum)	Unique - Galapagos are the developer of this product and specifically the data loader which connects to the Enterprise Suite that was used prior to Amalgamation. Consistency / Continuity & Institutional Knowledge - This vendor has configured the system, which it now supports as well as being familiar with the source system - from which the data was imported.
Hach	Water & Wastewater	Control Equipment	Hach turbidity control equipment turbidity meters, if we need replacement units and or parts etc as we exclusively use their turbidity meters at all plants.
Harbour Software	IT	DocAssembler, Docs on Tap	See the Selection Report (InfoXpert Doc # 433271 for details) - Limited products in market place Unique item - In 2014 a market scan turned up only 2 viable products in this area. An evaluation selected this product - See Selection Report Doc # 433271. Authorized vendor - This software company only sells the product direct, not through resellers Consistency - Council has used this product since 2014 and staff are trained and familiar with this tool. Changing to another product would require all the templates to be re-build.
Henley Refirdgeration	De-gas of LPG gas bottles	Resource Management	Henley's have historically collected LP gas bottles from all local Councils and degassed them at their property which hold the appropriate RRA. As far as local Councils know (historically), they are the only facility which is appropriately licensed to store and decommission gas bottles. Henley's have just moved into degassing refrigerant gas also - which is gas removed from air cons, fridges, freezers and heat pumps. To do this you need an Artic License, and must also include end of life certification (sent for recycling, not released to the atmosphere). We currently use Bill Postans for refrigerant gas (on the RoPs), because Henley's used to only to collect LPG Bottles. Henlye's were awarded the tender for CRC as the sole supplier for the decommissioning of LPG & refrigerant gas Tender. At this point in time, they are the only known Company willing to collect LPG bottles from the Douglas Shire (legally).
HR Dynamics	Governance	HR Solutions	Council proposes to engage HR Dynamics to provide specialised human resources, industrial relations and Job Keeper advice to businesses in the Douglas Shire. HR Dynamics are uniquely placed to address the needs of Douglas Shire businesses having a developed knowledge of the economic situation in our area coupled with a proven track record of providing similar services to Cairns based businesses. In conjunction with the Douglas Economic Development Group, the services to be offered will allow Douglas Shire businesses to get back on track in the face of COVID-19 restrictions.
IDEXX Laboratories	Water & Wastewater	Colilert-18 detection of E.coli and coliforms	Council water qaulity complaince lab requires this equipment to meet our DWQMP.

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Intelliteq (was: isis)	IT	Computer / Software Training and Consulting Services	Institutional knowledge - Mike as worked with Council since 2014 when IT systems were created, so he has a good working knowledge of our software, data structure and work practices. This allows the training to be specifically tailored to Council and for consulting to start without time for site orientation. Several programs have been developed and based on employee skill level it allows employees to progres over time from intro to imtermediate to advanced level i.e. MS Excel. Continuity / Consistency - Bringing another vendor into the mix for would incur induction and orientation costs.
Jabalbina Yalanji Aboriginal Corporation RNTBC	Community & People	Traditional Owner Consultancy Services	Council resolution ordinary meeting 5 May 2015 appointed Jabalbina Yalanji Aboriginal Corporation RNTBC as the supplier of Traditional Owner consultancy services. The report to Council acknowledges the unique position held by Jabalbina Yalanji Aboriginal Corporation RNTBC as the Prescribed Body Corporate and Trustee of Eastern KuKu Yalanji (EKY) peoples' land and native rights and the registered Cultural Heritage Body for EKY in Queensland.
Judd Frazer	ICT	CCTV and Security Systems	Institutional Knowledge & Consistency / Continuity - Over time Council has grown to own several different CCTV systems and Security systems over many building. Finding another vendor familiar with this range of systems, able to serve our region would be problematic.
Landman Server	Infrastructure - Biosecurity	Weed / Pest Reporting	Unique item - The services dates back to 2010. At that time there were no other services in the market. In the calendar year 2020, The Open spaces Team will be evaluating the market place to replace this tool. It is believed that there are now a number of other suitable products offering similar and better features. Continuity / Consistency - If the evaluation is not complete by February 2020, this product will be renewed for one final year.
Lyndons	Infrastructure - Civil	Joints used in footpaths	Lyndons supply Danley joints used in footpaths. Danley preformed metal Keyjoints enable loads to be transferred between adjoining slabs while allowing lateral movement and limiting differential vertical movement. Lyndons provide a patented, multi-function galvanised steel stay in place of a formwork system for concrete slabs. Lyndons are the only local supplier who can provide these joints.
Mangoesmapping Pty Ltd	ICT	Telemetry and Geographic Information Systems (GIC)	Authorised vendor, Institutional Knowledge & Consistency / Continuity. Council provides "mapping" systems to internal staff and the public, software which has been highly customised specifically for Douglas. Moving to another software platform would represent a big investment and considerable diruption. Finding another vendor familiar with this range of systems, able to attend Mossman to perform training etc. would be problematic.
Market Facts (QLD) Pty Ltd	Finance	Customer Satisfaction Survey	DSC has engaged this consultant previously to conduct a customer satisfaction survey. This consultant has comparative data fom other councils as well as prior DSC results.
NHP Electrical Engineering Products	Water & Wastewater	Parts management agreement (SCADA)	Council has a parts management agreement (PMA) with NHP for critical Programmable Logic Controllers (PLC) and Variable Speed Drives (VSD) spare components. These VSDs and PLCs are essential to plant operation, and spares must be readily available on hand. The parts management agreement ensures parts are on hand and if a PLC or VSD breaks, it is exchanged with a spare from the PMA supply and a replacement is ordered from NHP. NHP also supplies Council's annual "TechConnect" support contract for the Allen Bradley applications, which is used as the primary control system standard for all of Council's treatment plants.



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NNT (was Dimension Data)	IT	Desk Phone System	Unique - NNT are one of the few solution providers that offers the wide range of products that council need in the Telecommunications and IT space. Consistency / Continuity & Institutional Knowledge - This vendor has provided and maintained Councils desk phone system for some years, as such they have intimate knowledge of our system's configuration. As such they are well placed to offer support and maintenance on the existing system. When updates and upgrades are required this knowledge saves time and money when planning changes to the existing system.
Norris Earthmoving & Raw Materials	Infrastructure - Civil	Daintree River Ferry	Justification required before next purchase. Norris Earthmoving & Raw Materials operate the ferry across the Daintree River. They dredge the river in order for the ferry to operate and due to the nature of the dredging, Norris Earthmoving & Raw Materials are the only reasonable supplier able to provide this service.
Nu Turf	Infrastructure - Open Spaces	Sole supplier for Terracottem	Terracottem is a soil conditioning product which is a requirement as noted in the FNQROC Development Manual. The product is copyrighted and can only be bought through the manufacturer's own distributors; NuTurf is the only distributor of this product in Cairns.
PaceSetter	IT	Civica's Authority suite - Data Manipulation & related Consulting	Unique - Pacesetter staff are predominantly ex. Civica employee / consultants and are therefore ideally placed to work with Civica's Authority suite. In this regard they are unique, in specialising in the support of the Authority software suite, at rates almost half of Civica's. Institutional knowledge - Pacesetter have worked with Council since 2017 and are familiar with our data set and practises.
Panebianco Enterprises/Cairns Mulch	Shredding and Removal of green waste	Resource Management	Tub grinders process greenwaste into Mulch. We have tried chippers over the years – but they don't make a great product, and they can't do logs & stumps. Chippers also take longer as they are a smaller machine. Anthony (Cairns Mulch/Panebianco Enterprises) has two grinders, and I prefer the small tub grinder which gives a good size mulch product and copes with large tree stumps etc. The operators also are very meticulous, efficient & courteous. They pick out any plastic that may be hidden in the green waste, so not to put it in the mulch. They have shown great housekeeping practices ie washing down & cleaning regarding biosecurity, and have not had any incidents of weed or electric ant contamination from their movements. Cairns Mulch have several contracts in the area, and this makes it viable for them to mobilise here. Grinders from other areas such as Brisbane won't come for the small amount of greenwaste collected at Killaloe.
Phillip Johnson Landscapes	Open Spaces, Community Development	Landscape architecture and design	Contracted for the Water Park Master Plan. Due to the specialised nature of the design being sought (first of a kind in Australia) and specialist artistic skills of the consultant by way of resume, no further quotes will be obtained.
Power and Data	ICT	Uninterruptable Power Supplies (UPS) and computer electrical cabling	Authorised vendor, Institutional Knowledge & Consistency / Continuity. This company is used by other government entities in the area, such as QLD Health, due to their experience working with large computer room systems. They supply, install and importantly, carry out 6 monthly maintenance visits on all the UPS devices at Council buildings - most importantly the "building" UPS in the Mossman Admin building. They provide consistently high quality, reliable work.
PRTS	Water & Wastewater	Control Valves	Water treatment plants have numerous Burkert Control Valves, Burkert valves and automation and control systems are utilised exclusively throughout the water plants. We need to keep maintaining all the Burkert equipment as moving away from Burkert products would not be cost effective. PRTS is based in Townsville and is the authorised distributor for all Burkert products. Having them listed as a sole supplier of Burkert goods would make procurement more efficient.

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Realised Technology	ICT	Web	Institutional Knowledge & Consistency / Continuity. Realised manage Council's many Web sites - both the hosting in a Sydney data centre and the software, providing specialised knowledge / support to Council's Media unit.
Redmans	IT	Quest - eMail Archiving	Authorized vendor - Redmans are one of two authorised resellers of Quest products in Queensland. Institutional knowledge - Redmans was selected as they have installed the Quest eMail archiving product for several other councils who were also hosted by Civica Cloud Services. As such they are familiar with Civica's configuration, which saved time in installing the product. Continuity / Consistency - Redmans have maintained our installation since 2018 and are familiar with all Douglas' peculiarities and customer configurations. This makes dealing with support issues and new requests, time and cost efficient.
Risk Management Technologies (RMT)	IT	ChemAlert, Mango (eWHS system)	Unique - RMT is a global leader in the provision of Chemical Safety Management and Enterprise Risk Management systems. The vendor also provides other WHS related systems. The 'Mango' system was selected to help council manage and report on its WHS obligation & is one of the few tools in the market offering the breadth and depth of functionality needed by Council. Consistency / Continuity - Council has used the ChemAlert system for some time years and users are familiar with how the software works.
Rotork Australia	Water & Wastewater	Control actuating units	Rotork are the sole importer and manufacturer of control actuating units used in the Cleaner Seas project to control penstock activation (gate used in water flow controls in treatment facilities).
Safety Culture	IT	iAuditor - eForms Cloud system	Unique - iAuditor is a general purpose Mobile application used to build forms for completion in the field e.g. Conduct inspections, perform audits using checklists and the like. iAuditor is a market leader now used 50,000 times a day in over 80 countries. Consistency / Continuity - Council has built many forms for ad-hoc needs for some time years and users are familiar with how the software works.
Schneider-Electric	Water & Wastewater	Citect SCADA software support	Schneider-Electric supply Citect SCADA Software support along with annual support for SCADA applications as well as licences. Schneider-Electric also own Trio radios and all repair of Trio radios and equipment must be performed by Schneider-Electric.
Siemens Australia	Water & Wastewater	Flow-meter repairs, parts and calibration & replacement units	Council currently have Siemens flow-meters installed throughout the Water & Waste Water system. There is a requirement to purchase spare parts and have existing Siemens Flow-meter units repaired by Siemens as the sole supplier and repairer in Australia. These meters also require calibration depending on the license requirements. Siemens currently have the only licensed tester for their flow-meters in Australia. From time to time there is a need to purchase additional flow-meter controllers to replace defective meters and the only supplier for these meters in Australia is Siemens.
Surf Life Saving Club Queensland	Infrastructure Open Spaces	Community Life Saving Service for Four Mile Beach	SLSCQ manage the Life Guard Service for the Douglas Shire. Surf Life Saving Queensland, established with Council, has provided this service for many years performing well for Council and the community, with key performance indicators being met.

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Tourism Port Douglas Daintree	Community & People	Resource & Performance Agreement	Recommendation that Council support Tourism Port Douglas Daintree with a contract as a specialist service provider for destination marketing and management under S235(b) of the Local Government Regulation 2012, for the financial year of 1 July 2020 to 30 June 2021 with funding of \$250,000 (GST exc) and include office space to the in-kind assistance offer in the Agreement;
Transponder Technologies	IT	Software supplier and support	Consistency / Continuity - Transponder Technologies manufacture and supply the Transequal fuel management consoles and software utilised throughout Council's depots. The system has been in use since DE Amalgamating from Cairns in 2014 Unique item - Transponder Technologies are the only supplier that can provide service to the software linked to the hardware used at the bowser.
Trianglewaterquip PTY LTD	Water & Wastewater	Filtration equipment	They have supplied all the major pre-filters for all the water plants. As these filters wear they will require original spare parts only available from Triangle Water Quip. There are no other suppliers of the Triangle water quip products.
Welcon Technologies	Water & Wastewater	Support for primary data transfer protocol (SCADA) PLC intergrator	Welcon Technologies developed Council's primary data transfer protocol driver and Council has a support level agreement with them. They are the only supplier Council can use to provide support when required for our system. This protocol driver is used to integrate with software which enables consistent data interpretation from different componentry that is used in the SCADA system.
Wolfcom	Local Laws, EH, ICT	Body Cams & related software services	Institutional Knowledge & Consistency / Continuity - over time, Council has grown to own Body Cams being used by several teams. It is envisaged that the demand for more units will grow substantially in the following few years. Council settled on this brand after trialling several units from different vendors 2015-2016. The cameras are closely linked to the evidence management systems, which prevents Council buying the management software from alternative vendors. When the bulk of the cameras approach 'end of life' and need to be replaced, Council can again perform market scan.
Xylem Australia	Water & Wastewater	Pump spare parts and replacement units specific to chemicals	Council currently have Flight pumps and mixers installed throughout the Water & Waste Water system. There is a requirement to purchase spare parts from Xylem as the sole supplier in Australia. From time to time there is a need to purchase additional units for existing installations to replace defective units and the only supplier for these units in Australia is Xylem.